# Man Eats Forest Impacts of Cattle Ranching on Amazon Deforestation

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November 16, 2024

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### Motivation

- Amazon deforestation continues to be an issue, threatening
  - ▶ local *biodiversity* and *livelihoods* (Gibson et al. 2011; Villén-Pérez et al. 2022)
  - regional and global *climates* (Leite-Filho et al. 2021; Araujo et al. 2023)
- In Brazil, demand for land primarily stems from agriculture,
  - with cattle and soy being the predominant factors (Rajão et al. 2020)
  - mining and other agricultural products play a limited role (Garrett et al. 2021)
- But no framework for causal interpretation of its deforestation impacts,
  - footprint analyses lack causal interpretability
  - naive regressions indicate *limited impacts*

#### This paper

Uses a shift-share design to **causally identify and quantify** the deforestation impacts of the **demand-driven cattle expansion** in the Legal Amazon

### Legal Amazon in 2000



Chart: Land cover, including **forest**, **pasture**, and **croplands**, in the Legal Amazon in 2000.

### Legal Amazon in 2022



Chart: Land cover, including **forest**, **pasture**, and **croplands**, in the Legal Amazon in 2022.

## Background, Deforestation in Brazil

Reasons for high levels and resurgence include:

- strong and rising demand for agricultural products, especially beef products<sup>a</sup>
  - can be met with intensification, or deforestation at the extensive margin.
- weak *land governance* enabling speculative land appropriation<sup>b</sup>
  - forest is cut, agricultural activities are feigned, and ownership is claimed.
- policy interventions being not resilient with respect to political influence<sup>c</sup>

a. Cusack et al. 2021; Pendrill et al. 2022.
b. Reydon, Fernandes, and Telles 2020.
c. Garrett et al. 2021; Kuschnig et al. 2023; Burgess, Costa, and Olken 2024.



Chart: Deforestation in the Brazilian Amazon (in  $1,000 \text{ km}^2$ ).

### Background, Cattle & Beef in Brazil

The cattle and beef industry in Brazil...

- ...is important for the national economy at 8% of GDP (CEPEA 2023), and the livelihoods of local farmers specifically (Ermgassen et al. 2020),
- ...is moving deeper into the Amazon (Vale et al. 2022) and is the proximate cause of ~90-95% of deforestation there (Haddad et al. 2024),
- …is linked to deforestation that accounts for a fifth of global land use emissions from the tropics, ~500MT per year (Pendrill et al. 2019),
- …and, due to the mobility of cattle, acts as the main intermediary for land appropriations in the Amazon (Fearnside 2017).

## **Empirical Specification**

### **Empirical Specification**

We depart from a simple (first-difference) panel regression specification:

$$\Delta y_{i,t} = \beta \Delta c_{i,t} + \Delta \mathbf{X}'_{i,t-s} \boldsymbol{\gamma} + \mu_t + u_{i,t}$$
$$\Delta c_{i,t} = \Delta \mathbf{X}_{i,t-s} \boldsymbol{\alpha} + \omega B_{i,t} + \mu_t^b + \varepsilon_{i,t}$$

Δy<sub>i,t</sub> denotes forest change in municipality i at time t,
 Δc<sub>i,t</sub> is a measure of cattle expansion (e.g. change in cattle head),
 X<sub>i,t-s</sub> holds various control variables, and μ<sub>t</sub> are time-fixed effects.

- And use the instrument B<sub>i,t</sub> to causally identify the effect of interest, β,
   inter alia, as c<sub>i,t</sub> captures multiple drivers of the cattle expansion,
- ▶ to isolate the impacts of the *demand-driven cattle expansion* on deforestation.

### Construction of the instrument • Details

We construct the shift-share (or 'Bartik')<sup>1</sup> instrument  $B_{i,t}$  as

$$B_{i,t} = \sum_{m} \frac{\text{exports}_{i,m,t=0}}{\text{exports}_{i,t=0}} z_{i,t=0} g_{m,t}$$

- Distance to slaughterhouse locations, interacted with municipality *i*'s initial cattle stocks as share z<sub>i,t=0</sub> to measure exposure to beef industry
- Changes in international beef consumption as shifts  $g_{m,t}$ , where we consider
  - (i) changes in **all export destinations** weighted by exports at the municipality level
  - (ii) changes in **Chinese beef consumption** for periods lacking export information

#### Identification

We rely on *shift exogeneity for identification*, and exploit the *shares for relevance* 

1. See Borusyak, Hull, and Jaravel 2022, for more details.

## Shift-Share Instrument Components



∆ Chinese Beef Consumption

Chart: Slaughterhouse locations in 2000 and changes in aggregate beef consumption. Sources: Vale et al. 2022; FAO 2023

### Data & Sources

Main sample covers 808 municipalities in the Legal Amazon from 2003 until 2022:

- Land cover and land use change statistics (MapBiomas 2023)
- Socioeconomic and agricultural data (IBGE 2022)
- Environmental fines (IBAMA 2022)
- Protected areas (UNEP-WCMC and IUCN 2022)
- Meteorological indicators (Beguería, Vicente-Serrano, and Angulo-Martínez 2010)
- Slaughterhouse locations (Vale et al. 2022)
- Municipality-level beef exports (Ermgassen et al. 2020)
- International beef consumption (FAO 2023)

## Results

### Results, cattle expansion

	2003	-2022		2011-2022			
$\Delta$ Forest $\sim$	OLS	IV-CHN	OLS	IV-CHN	IV-EXP		
$\Delta Cattle$	- <b>0.102</b> (0.02)	- <b>0.402</b> (0.13)	- <b>0.108</b> (0.03)	- <b>0.425</b> (0.13)	- <b>0.341</b> (0.10)		
Covariates Year FEs	Full Yes						
N × T F stat (Cattle)	16,160	16,160 318.2	9,696	 427.3	57.1		

Standard errors clustered at the municipality-level. Significant (p < 0.01) estimates in **bold**.

Pasture expansion

### Results, effect size

- Stocking rates suggest that each cow requires ~0.8 hectare of grazing area<sup>2</sup>
- Reported forest-to-pasture transition rate of ~0.66 hectare per cattle<sup>3</sup>
- Naive estimates suggest almost decoupling of cattle and land
- Our instrumented estimates are closer to those suggested by footprint analyses
  - but still amount to only 56–70% of them
  - large share of observed deforestation unexplained



- 2. Arantes et al. 2018.
- 3. MapBiomas 2023; IBGE 2022.

### Results, biome heterogeneity

Biome	Am	azon	Cerrado					
	$\Delta$ Forest $\sim$		ΔForest	t~	incl. Savanna $\sim$			
	OLS	IV	OLS	IV	OLS	IV		
Cattle	- <b>0.107</b> (0.03)	- <b>0.492</b> (0.15)	-0.003 (.002)	-0.014 (0.02)	- <b>0.027</b> (.005)	- <b>0.388</b> (0.18)		
Covariates Year FEs	Full Yes	· · · ·						
N imes T F stat	10,060	 198.6	21,240	 53.2		53.2		

Standard errors clustered at the municipality-level. Significant (p < 0.01) estimates in **bold**.

Heterogeneity by governments

### Results, intensification

	All biomes		Legal A	Legal Amazon		Amazon biome	
$\Delta$ Forest $\sim$	OLS	IV	OLS	IV	OLS	IV	
$\Delta$ Cattle per pasture	<b>0.054</b> (0.02)	<b>0.239</b> (0.09)	<b>0.104</b> (0.03)	<b>0.470</b> (0.17)	<b>0.158</b> (0.05)	<b>0.746</b> (0.27)	
Covariates Year FEs	Full Yes	· · · ·					
N imes T F stat	31,480	 782.4	16,160	 397.2	10,060	 245.6	

Standard errors clustered at the municipality-level. Significant (p < 0.01) estimates in **bold**.

# Results, soy (preliminary)

	$\Delta {\sf Forest} \sim$		$\Delta Save$	anna $\sim$	$\Delta Pasture{\sim}$	
	OLS	IV	OLS	IV	OLS	IV
ΔSoy (ha)	- <b>0.293</b> (0.06)	- <b>0.312</b> (0.07)	- <b>0.069</b> (0.02)	- <b>0.295</b> (0.08)	- <b>0.202</b> (0.04)	- <b>0.483</b> (0.10)
$\Delta Soy$ (ton)	- <b>0.033</b> (0.01)	- <b>0.066</b> (0.02)	- <b>0.005</b> (0.01)	- <b>0.060</b> (0.02)	- <b>0.021</b> (0.01)	- <b>0.097</b> (0.03)
Covariates Year FEs	Full Yes	· · · · · · ·				
N × T F stat (Soy, ha) F stat (Soy, ton)	16,160	 333.2 215.9		333.2 215.9		333.2 215.9

Standard errors clustered at the municipality-level. Significant (p < 0.01) estimates in **bold**.

### Results, robustness

We assess the **sensitivity of results** along several dimensions:

#### Varying share definitions

- Different computations of distance to slaughterhouses
- Omitting slaughterhouse location information
- Updating shares over time

#### Sample variations

- All municipalities in Amazon, Cerrado, and Pantanal
- Only municipalities with deforestation and 10% initial tree cover

#### Specification variations

- Including municipality FEs (time trends)
- Excluding year FEs
- Lag structure of treatment/instrument/controls

## Conclusion

### Implications

- The beef industry is considered a driver of economic growth
  - Monitoring supply chains complicated (Alix-Garcia and Gibbs 2017),
  - but recent initiatives (EUDR) could be role model for other markets
- Land use externalities lie at the heart of climate change
  - Beef has a caloric efficiency of 1.9%<sup>4</sup> and much higher land use for production<sup>5</sup>
- ► Few interventions disincentivize the demand for LU-intensive food products
  - Domestic tax restructuring more targeted<sup>6</sup>; Global GHG tax affects meat products<sup>7</sup>
  - Marketing restrictions and information provision, e.g. "do pasto ao prato"
- Supply-side measures to decrease land pressures from given demand
  - Targeted credit provision for intensification of existing pasture
  - Other measures to incentivize restoration of pasture/forest (similar to REDD+?)
- 4. Alexander et al. 2016.
- 5. Poore and Nemecek 2018.
- 6. Haddad et al. 2024.
- 7. Godfray et al. 2018.

## Summary & Conclusion

- We causally identify and quantify the deforestation impacts of the demand-driven cattle expansion in the Legal Amazon
- Our results suggest that ...
  - ... the demand-driven expansion is a considerable causal driver of deforestation
  - ... effects are underestimated without proper identification
  - ... but explains only 56-70% of observed cattle-related deforestation
  - ... intensification may alleviate land pressures, soy acts as indirect driver

For **more information**, download the slides or contact me at

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# Appendix

#### 

We construct our Bartik (or *shift-share*) instrument  $B_{i,t}$  using:

- Distance to slaughterhouse locations, interacted with municipality *i*'s proportion on overall pasture area/cattle head as **share** variable z<sub>i,t=0</sub>.
  - Pasture expansion is clustered around relevant infrastructure
  - Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)

$$z_{i,t=0} = \exp\{-d_{i,t=0}\} \times \frac{1}{C_{t=0}} \sum_{k} c_{k,t=0},$$

- Changes in foreign (Chinese) beef consumption as exogenous shift variable  $g_t$ .
  - The demand is relevant to and partly satisfied with Brazilian beef,<sup>8</sup>
  - but is unlikely to affect Amazon deforestation in other ways.

$$g_t = \Delta \text{steak}_t^{CHN}$$
.

8. UN Comtrade 2022; FAO 2023.

### 

We construct also an instrument based on export-weighted shocks:

Beef consumption changes in *m* export destinations:

$$B_{i,t} = \sum_{m} z_{i,m,t=0} g_{m,t-1}$$
$$z_{i,m,t=0} = z_{i,t=0} \times \frac{\text{exports}_{i,m,t=0}}{\text{exports}_{i,t=0}},$$

- where the share  $z_{i,t=0}$  from before is interacted with export shares of destinations *m*.
- Export shares at the municipality level are taken from Ermgassen et al. 2020, only available for period 2010–2020.
- Growth in beef consumption of market m as **shift** variable  $g_{m,t}$ .

Results, pasture expansion <a>Return</a>

	2003	-2022		2	
$\Delta$ Forest $\sim$	OLS	IV-CHN	OLS	IV-CHN	IV-EXP
$\Delta$ Pasture	-0.894	-0.973	-0.832	-0.976	-0.926
	(0.03)	(0.03)	(0.04)	(0.03)	(0.04)
Covariates	Full				
Year FEs	Yes				
N  imes T	16,160	16,160	9,696		
F stat (Pasture)		732.9		711.7	86.2

Standard errors clustered at the municipality-level. Significant (p < 0.01) estimates in **bold**.

### Results, government heterogeneity <a>Return</a>

	Lula		Rousseff		Temer		Bolsonaro	
$\Delta {\sf Forest} \sim$	OLS	IV	OLS	IV	OLS	IV	OLS	IV
$\Delta Cattle$	- <b>0.097</b> (0.03)	- <b>0.482</b> (0.08)	- <b>0.046</b> (0.01)	-0.137 (0.07)	- <b>0.085</b> (0.03)	- <b>0.584</b> (0.16)	- <b>0.158</b> (0.04)	- <b>0.473</b> (0.13)
Covariates Year FEs	Full Yes	···· ···						
N imes T F stat	6,464	6,464 147.4	4,040	4,040 36.8	2,424	2,424 62.4	3,232	3,232 269.7

Standard errors clustered at the municipality-level. Significant (p < 0.01) estimates in **bold**.