

# Man Eats Forest

## Impacts of Cattle Ranching on Amazon Deforestation

Nikolas Kuschnig & **Lukas Vashold\***

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\*Vienna University of Economics and Business

Department of Economics & Institute for Ecological Economics

lukas.vashold@wu.ac.at

# Motivation

- ▶ **Amazon deforestation** continues to be an issue, threatening
  - ▶ local *biodiversity* and *livelihoods* (Gibson et al. 2011; Villén-Pérez et al. 2022)
  - ▶ regional and global *climates* (Leite-Filho et al. 2021; Araujo et al. 2023)

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- ▶ In Brazil, **demand for land** primarily stems from **agriculture**,
  - ▶ with **cattle** and *soy* being the predominant factors (Rajão et al. 2020)
  - ▶ mining and other agricultural products play a limited role (Garrett et al. 2021)

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  - ▶ footprint analyses lack causal interpretability
  - ▶ naive regressions indicate *limited impacts*

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## This paper

Uses a quasi-experimental shift-share design to **causally identify and quantify** the deforestation impacts of the **demand-driven cattle expansion** in the Legal Amazon

# Legal Amazon in 2000

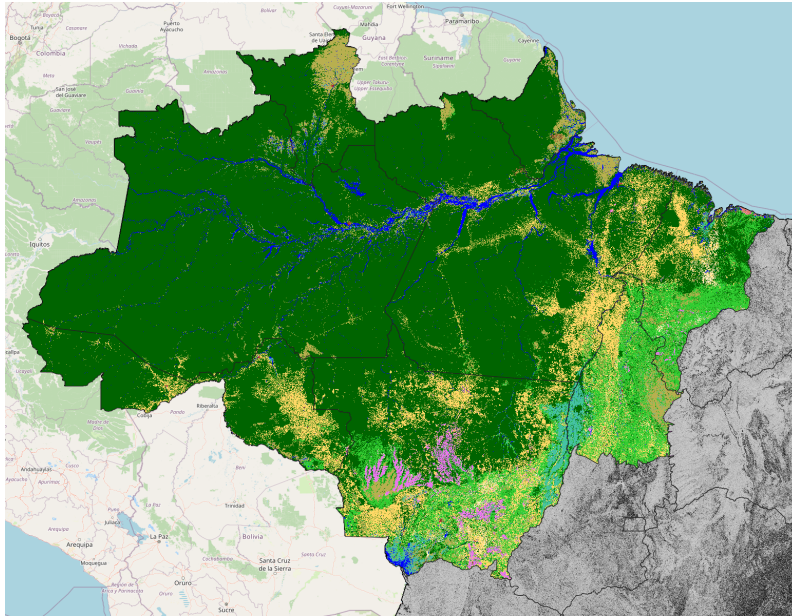


Chart: Land cover, including **forest**, **pasture**, and **croplands**, in the Legal Amazon in 2000.

# Legal Amazon in 2022

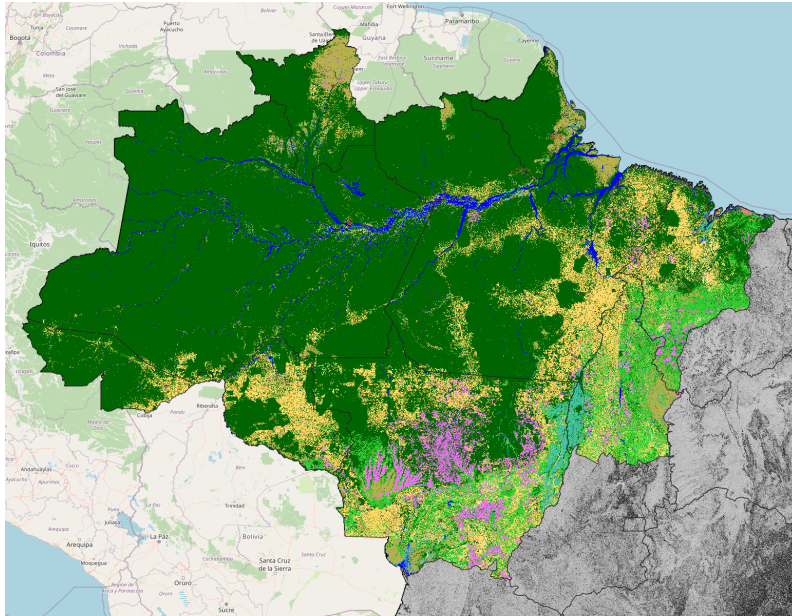
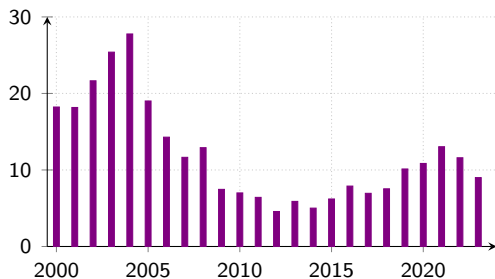


Chart: Land cover, including **forest**, **pasture**, and **croplands**, in the Legal Amazon in 2022.

# Background, Deforestation in Brazil

Reasons for high levels and resurgence include:



**Chart:** Deforestation in the Brazilian Amazon (in 1,000 km<sup>2</sup>).

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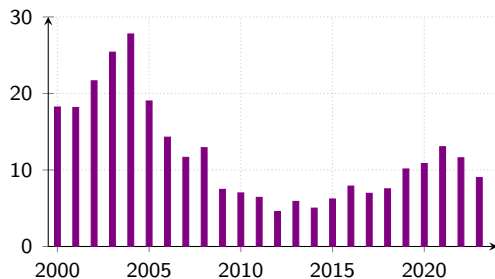
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- ▶ strong and rising **demand for agricultural products**, especially **beef products**<sup>a</sup>
  - ▶ can be met with *intensification*, or deforestation at the *extensive margin*.



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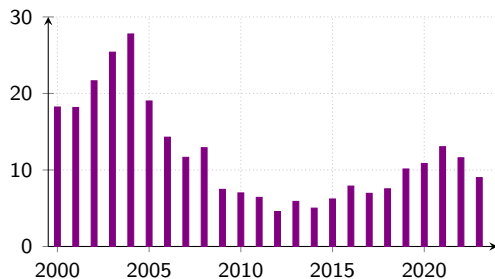
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- ▶ weak *land governance* enabling speculative **land appropriation**<sup>b</sup>
  - ▶ forest is cut, agricultural activities are feigned, and ownership is claimed.



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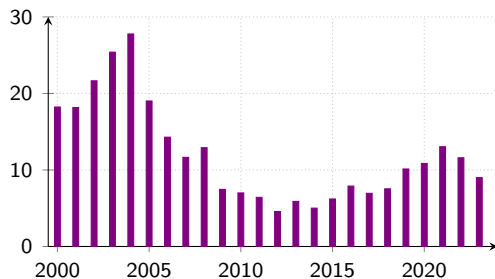


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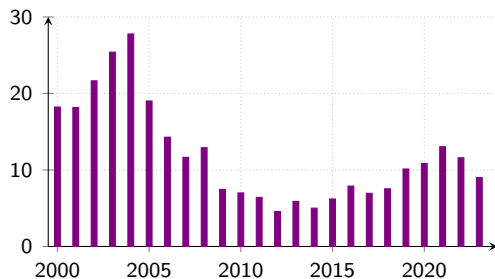


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- ▶ ...is moving deeper into the Amazon (Vale et al. 2022) and is the **proximate cause of ~90-95% of deforestation** there (Haddad et al. 2024),
- ▶ ...is linked to deforestation that accounts for a **fifth of global land use emissions** from the tropics, ~500MT per year (Pendrill et al. 2019),

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- ▶ ...is linked to deforestation that accounts for a **fifth of global land use emissions** from the tropics, ~500MT per year (Pendrill et al. 2019),
- ▶ ...and, due to the mobility of cattle, acts as the **main intermediary for land appropriations** in the Amazon (Fearnside 2017).



## Empirical Specification

# Empirical Specification I

We depart from a simple (first-difference) panel regression specification:

$$\Delta y_{i,t} = \beta \Delta c_{i,t} + \Delta \mathbf{X}'_{i,t-s} \gamma + \mu_t + u_{i,t},$$

where

- ▶  $\Delta y_{i,t}$  denotes **forest loss** in municipality  $i$  at time  $t$ ,
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- ▶  $\mathbf{X}_{i,t-s}$  holds (suitably lagged) control variables,
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## Entangled effects

However,  $\beta$  is not *identified*, i.a. as  $c_{i,t}$  captures multiple drivers of the cattle expansion

## Empirical Specification II

To *identify the causal effect* of cattle expansion, we use a shift-share instrument:<sup>1</sup>

$$\begin{aligned}\Delta y_{i,t} &= \beta \Delta \hat{c}_{i,t} + \Delta \mathbf{X}'_{i,t-s} \gamma + \mu_t + u_{i,t} \\ \Delta c_{i,t} &= \Delta \mathbf{X}_{i,t-s} \alpha + \omega B_{i,t} + \mu_t^b + \varepsilon_{i,t}\end{aligned}$$

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- We instrument the measure of cattle expansion  $c_{i,t}$  with

$$B_{i,t} = \sum_m \frac{\text{exports}_{i,m,t=0}}{\text{exports}_{i,t=0}} z_{i,m,t=0} g_{m,t},$$

- constructed as interaction of **shares**  $z_{i,t=0}$  with **shifts**  $g_{m,t}$  for export market  $m$

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### Identification

We rely on *exogeneity of the shifts* for identification, and exploit *shares for relevance*

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## Construction of the instrument [Details](#)

We construct our shift-share (or *Bartik*) instrument  $B_{i,t}$  as

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- ▶ Distance to slaughterhouse locations, interacted with municipality  $i$ 's initial cattle stocks as **share**  $z_{i,t=0}$  to measure exposure to beef industry
  - ▶ Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)

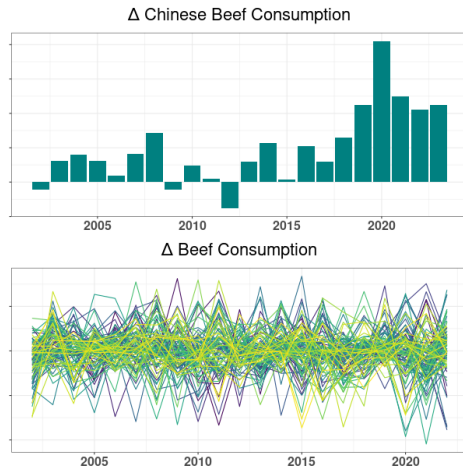
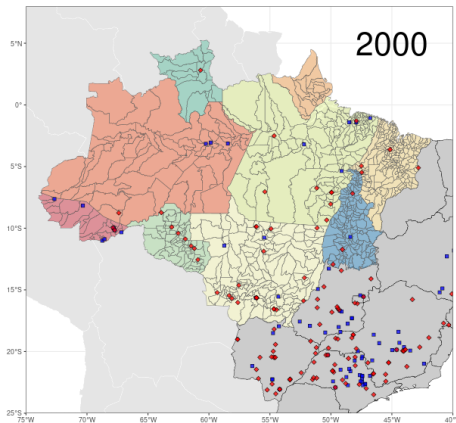
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  - ▶ Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)
- ▶ Changes in international beef consumption as **shifts**  $g_{m,t}$ , where we consider
  - (i) changes in **all export destinations** weighted by exports at the municipality level
  - (ii) changes in **Chinese beef consumption** for periods lacking export information

# Shift-Share Instrument Components



**Chart:** Slaughterhouse locations in 2000 and changes in aggregate beef consumption.

Sources: Vale et al. 2022; FAO 2023

## Data & Sources

Main sample covers 808 municipalities in the Legal Amazon from 2003 until 2022:

- ▶ Land cover and land use change statistics (MapBiomas 2023)
- ▶ Socioeconomic and agricultural data (IBGE 2022)
- ▶ Environmental fines (IBAMA 2022)
- ▶ Protected areas (UNEP-WCMC and IUCN 2022)
- ▶ Meteorological indicators (Beguería, Vicente-Serrano, and Angulo-Martínez 2010)
- ▶ Slaughterhouse locations (Vale et al. 2022)
- ▶ Municipality-level beef exports (Ermgassen et al. 2020)
- ▶ International beef consumption (FAO 2023)

## Results

## Results, cattle expansion

	2003–2022	2011–2022
$\Delta\text{Forest}\sim$	OLS	OLS
$\Delta\text{Cattle}$	<b>-0.103</b> (0.03)	<b>-0.109</b> (0.03)
Covariates	Full	
Year FEs	Yes	
$N \times T$	16,160	9,696
$F$ stat (Cattle)		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

► Pasture expansion

## Results, cattle expansion

$\Delta\text{Forest} \sim$	2003–2022		2011–2022
	OLS	IV-CHN	OLS
$\Delta\text{Cattle}$	<b>-0.103</b> (0.03)	<b>-0.429</b> (0.14)	<b>-0.109</b> (0.03)
Covariates	Full	...	
Year FEs	Yes	...	
$N \times T$	16,160	16,160	9,696
$F$ stat (Cattle)		301.6	

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## Results, cattle expansion

$\Delta\text{Forest} \sim$	2003–2022		2011–2022		
	OLS	IV-CHN	OLS	IV-CHN	IV-EXP
$\Delta\text{Cattle}$	<b>-0.103</b> (0.03)	<b>-0.429</b> (0.14)	<b>-0.109</b> (0.03)	<b>-0.456</b> (0.13)	<b>-0.381</b> (0.10)
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	16,160	16,160	9,696	...	
$F$ stat (Cattle)		301.6		414.1	56.8

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► Pasture expansion



## Results, biome heterogeneity

Biome	Amazon		Cerrado	
	$\Delta\text{Forest}\sim$		$\Delta\text{Forest}\sim$	<i>incl. Savanna</i> $\sim$
	OLS	IV		
Cattle	<b>-0.108</b> (0.03)	<b>-0.530</b> (0.15)		
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	10,060	...		
$F$ stat		188.7		

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► Heterogeneity by governments

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	$\Delta\text{Forest}\sim$		$\Delta\text{Forest}\sim$		<i>incl. Savanna</i> $\sim$
	OLS	IV	OLS	IV	
Cattle	<b>-0.108</b> (0.03)	<b>-0.530</b> (0.15)	-0.003 (.002)	-0.014 (0.02)	
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	10,060	...	21,240	...	
$F$ stat		188.7		53.3	

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	OLS	IV	OLS	IV	OLS	IV
Cattle	<b>-0.108</b> (0.03)	<b>-0.530</b> (0.15)	-0.003 (.002)	-0.014 (0.02)	<b>-0.028</b> (.001)	<b>-0.342</b> (0.16)
Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	10,060	...	21,240	...		
$F$ stat		188.7		53.3		53.3

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

► Heterogeneity by governments

## Results, intensification

	All biomes		Legal Amazon	Amazon biome
$\Delta\text{Forest} \sim$	OLS	IV		
$\Delta\text{Cattle per pasture}$	<b>0.054</b> (0.02)	<b>0.276</b> (0.10)		
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	31,480	...		
$F$ stat		782.6		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

## Results, intensification

	All biomes		Legal Amazon		Amazon biome
$\Delta\text{Forest} \sim$	OLS	IV	OLS	IV	
$\Delta\text{Cattle per pasture}$	<b>0.054</b> (0.02)	<b>0.276</b> (0.10)	<b>0.104</b> (0.03)	<b>0.503</b> (0.18)	
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	31,480	...	16,160	...	
$F$ stat		782.6		397.3	

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Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	31,480	...	16,160	...	10,060	...
$F$ stat		782.6		397.3		245.7

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

## Results, soy (preliminary)

	$\Delta\text{Forest}\sim$		$\Delta\text{Savanna}\sim$	$\Delta\text{Pasture}\sim$
	OLS	IV		
$\Delta\text{Soy (ha)}$	<b>-0.291</b> (0.06)	<b>-0.311</b> (0.07)		
$\Delta\text{Soy (ton)}$	<b>-0.033</b> (0.01)	<b>-0.064</b> (0.02)		
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	16,160	...		
$F$ stat (Soy, ha)		252.2		
$F$ stat (Soy, ton)		169.9		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

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	$\Delta\text{Forest}\sim$		$\Delta\text{Savanna}\sim$		$\Delta\text{Pasture}\sim$
	OLS	IV	OLS	IV	
$\Delta\text{Soy (ha)}$	<b>-0.291</b> (0.06)	<b>-0.311</b> (0.07)	<b>-0.066</b> (0.02)	<b>-0.295</b> (0.08)	
$\Delta\text{Soy (ton)}$	<b>-0.033</b> (0.01)	<b>-0.064</b> (0.02)	<b>-0.005</b> (0.01)	<b>-0.060</b> (0.02)	
Covariates	Full	...			
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$\Delta\text{Soy (ton)}$	<b>-0.033</b> (0.01)	<b>-0.064</b> (0.02)	<b>-0.005</b> (0.01)	<b>-0.060</b> (0.02)	<b>-0.020</b> (0.01)	<b>-0.098</b> (0.03)
Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	16,160	...				
$F$ stat (Soy, ha)		252.2		252.2		252.2
$F$ stat (Soy, ton)		169.9		169.9		169.9

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, robustness

We assess the **sensitivity of results** along several dimensions:

- ▶ Varying **share** definitions
  - ▶ Different computations of distance to slaughterhouses
  - ▶ Omitting slaughterhouse location information
  - ▶ Updating shares over time
- ▶ **Sample** variations
  - ▶ All municipalities in Amazon, Cerrado, and Pantanal
  - ▶ Only municipalities with deforestation and 10% initial tree cover
- ▶ **Specification** variations
  - ▶ Including municipality FEs / time trends
  - ▶ Excluding year FEs
  - ▶ Lag structure of treatment/instrument/controls

## Conclusion

## Discussion, effect size

- *Stocking rates* suggest that **each cow** requires **~0.8 hectare** of grazing area<sup>2</sup>

Pasture area per cattle head



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3. MapBiomass 2023; IBGE 2022.

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- ▶ *Stocking rates* suggest that **each cow** requires  $\sim 0.8$  **hectare** of grazing area<sup>2</sup>
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  - ▶ but still amount to only **63–75%** of them
  - ▶ large share of observed deforestation **unexplained**

Pasture area per cattle head



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## Discussion, implications

- ▶ The beef industry is considered a **driver of economic growth**
  - ▶ Monitoring *supply chains* complicated (Alix-Garcia and Gibbs 2017),
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  - ▶ Targeted **credit provision** for intensification of existing pasture
  - ▶ Other measures to incentivize **restoration of pasture/forest** (similar to REDD+?)

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For **more information**, download the slides or contact me at

- ▶ [lukas.vashold@wu.ac.at](mailto:lukas.vashold@wu.ac.at)
- ▶ [www.vashold.eu](http://www.vashold.eu)



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## Appendix

## Construction of the instrument [◀ Return](#)

We construct our Bartik (or *shift-share*) instrument  $B_{i,t}$  using:

- ▶ Distance to slaughterhouse locations, interacted with municipality  $i$ 's proportion on overall pasture area/cattle head as **share** variable  $z_{i,t=0}$ .
  - ▶ Pasture *expansion is clustered* around relevant infrastructure
  - ▶ Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)

$$z_{i,t=0} = \exp\{-d_{i,t=0}\} \times \frac{1}{C_{t=0}} \sum_k c_{k,t=0},$$

- ▶ Changes in foreign (Chinese) beef consumption as **exogenous shift** variable  $g_t$ .
  - ▶ The demand is *relevant to* and partly satisfied with Brazilian beef,<sup>8</sup>
  - ▶ but is unlikely to affect Amazon deforestation in other ways.

$$g_t = \Delta \text{steak}_t^{CHN}.$$

8. UN Comtrade 2022; FAO 2023.

We construct also an instrument based on export-weighted shocks:

- ▶ Beef consumption changes in  $m$  export destinations:

$$B_{i,t} = \sum_m z_{i,m,t=0} g_{m,t-1}$$
$$z_{i,m,t=0} = z_{i,t=0} \times \frac{\text{exports}_{i,m,t=0}}{\text{exports}_{i,t=0}},$$

- ▶ where the share  $z_{i,t=0}$  from before is interacted with export shares of destinations  $m$ .
- ▶ Export shares at the municipality level are taken from Ermgassen et al. 2020, only available for period 2010–2020.
- ▶ Growth in beef consumption of market  $m$  as **shift** variable  $g_{m,t}$ .

## Results, pasture expansion [Return](#)

$\Delta\text{Forest} \sim$	2003–2022		2011–2022		
	OLS	IV-CHN	OLS	IV-CHN	IV-EXP
$\Delta\text{Pasture}$	<b>-0.895</b> (0.03)	<b>-0.971</b> (0.03)	<b>-0.832</b> (0.04)	<b>-0.971</b> (0.03)	<b>-0.914</b> (0.03)
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	16,160	16,160	9,696	...	
$F$ stat (Pasture)		796.1		816.4	111.9

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.



## Results, government heterogeneity [◀ Return](#)

	Lula		Rousseff		Temer		Bolsonaro	
$\Delta \text{Forest} \sim$	OLS	IV	OLS	IV	OLS	IV	OLS	IV
$\Delta \text{Cattle}$	<b>-0.097</b> (0.03)	<b>-0.479</b> (0.08)	<b>-0.046</b> (0.01)	-0.121 (0.06)	<b>-0.086</b> (0.03)	<b>-0.575</b> (0.15)	<b>-0.159</b> (0.04)	<b>-0.517</b> (0.13)
Covariates	Full	...						
Year FEs	Yes	...						
$N \times T$	6,464	6,464	4,040	4,040	2,424	2,424	3,232	3,232
$F$ stat		150.1		38.8		65.7		261.2

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.